





**About  
INTEGRATED FERTILISER  
MANAGEMENT**

Consider your fertiliser budget a different way

Spend some on granular, some on seed treatment and some on foliar spray

Granular gives limited access and the plant needs help to fully utilise it

Consider 80% granular fertiliser and 20% to seed and foliar

Give your crop the ability to fully utilise the nutrient in the soil

**Grant Borgward,**  
Farmer and RLF Manager



## Grant Borgward talks about **INTEGRATED FERTILISER MANAGEMENT**

Farmer and National Sales Manager for RLF

### About this Series

An informative and insightful video series featuring Grant Borgward has been released for 2016.

It has been called FARMER TO FARMER with very good reason.

This series has been developed to enable farmers everywhere to draw knowledge and inspiration from a fellow farmer as well as to spread further the message of RLF products.

### Grant Borgward talks about Integrated Fertiliser Management

If I can talk now about integrated fertiliser management (IFM).

Put simply, it is how we look at, and allocate, the farmer's set budget for his fertiliser spend each year.

At RLF we're going to say, "spend some of it on granular fertiliser, some of it on seed treatment and some of it on a foliar spray" – this is IFM.

And the reason we want you to spend some of the budget on all three pathways to the plant, is that if you put it all in as granular, you can't get such good utilisation of that granule. So, to get something to help the plant gain greater access to the granular in the soil, we also need to work with the plant to allow it greater access to the soil – which of course is the farmer's main asset.

Without the soil you can't grow a crop.

The fertiliser's job is to improve what you get out of the soil. If we then take it a step further with the seed treatments and foliar sprays, we are improving the enhancement we're getting from the NPK fertiliser.

As a rough guide, if we spend 80% on NPK (or granular fertiliser) and 20% on seed treatments and foliar sprays, we'll get a much greater return than if we spend 100% on granular fertiliser only. It is generally accepted that granular fertilisers give uptake in the vicinity of between 10% and 50%.

What we are homing in on here, is the fact that we can get greater uptake of the granular fertiliser by introducing the crops to integrated fertiliser management (IFM). By using Ultra Foliar with Broad-spectrum technology to take care of paddock variability and seed treatments to get a crop out of the ground with higher yield potential from day one is the way to go.



### About Grant

Grant farms nearly 10,000 ha of mid-west land located southeast of Geraldton in Western Australia. A son of a farmer, Grant's been bought-up on farm all of his life. In professional life Grant is the National Sales Manager of RLF for the last 18 years.

### RLF Products

<b>Seed Priming</b>	<b>Ultra Foliar</b>	<b>Crop-Specific Foliar</b>
BSN Superstrike	Plasma Fusion	Canola Plus
BSN Ultra	Plasma Power	Cereal Plus
BSN-10	Broadacre Plus	Cotton Plus
	Fruits & Veggies Plus	Horticulture Plus
		Viticulture Plus
<b>Foliar</b>	<b>Rapid Foliar</b>	<b>Nutrient Charger</b>
Boron Plus	Rapid Zinc	Unidip
Calcium Plus	Rapid Max	
Potassium Plus		
<b>Foliar Nitrogens</b>	<b>Fertigation/Furrow</b>	
PowerN26	Fertigation Plus	AdBlue
PowerN42	Plasma Furrow Inject	Bulk Fertilisers
PowerPK	Nutricover	

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